



# Microsoft Dynamics GP

## KMH Cardiology & Diagnostic Centres

### Solution Overview

#### Industry

Healthcare

#### Application

Microsoft Dynamics GP 10.0

#### Solutia SDO

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### Introductions

KMH is a Canadian privately owned group of cardiology and diagnostic centres. It has grown from a single health-care facility in 1988 to become the largest provider of Nuclear Cardiology services in North America.

KMH prides itself on delivering comprehensive, cost effective health care services with a commitment of high quality patient care.

### Project Highlights

- Transition twelve subsidiary companies to Dynamics GP 10 from Quickbooks, overall creation of fifteen operating entities.
- Multiple phase project starting with transitioning G/L and financial reporting from an old, unsupported in-house application.
- Eliminated Microsoft Excel manually created financial statements.
- **On Time, Under Budget**

### Background

KMH decided to transition to a more scalable, user friendly ERP application to improve reporting and add more functionality. Their existing application, Comet, was no longer meeting their needs and getting accurate and reliable information from it was next to impossible.

A Microsoft Office Sharepoint Server implementation was underway at the same time as the Phase 1 implementation, which was integrated with the Microsoft Dynamics environment in Phase 2.

Microsoft Dynamics GP's flexible and scalable solution allows KMH to implement a variety of enterprise improvements over a span of time to minimize the immediate impact on their business. Implementing over time allows the user groups enough time to get familiar with a portion of functionality at a time before introducing new processes.

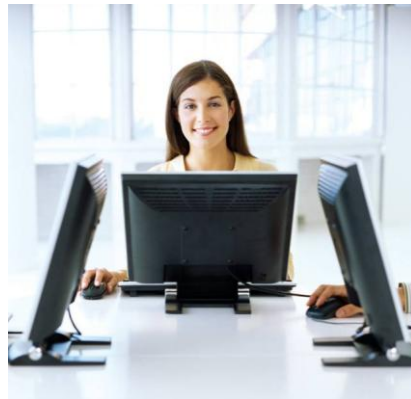
*"We measure our  
**success** by the  
success of **our**  
**clients**"*



## Approach

### Aims & Objectives

- Eliminate Microsoft Excel from monthly financial reporting
- Integrate Purchasing and Requisitions into Accounts Payable for a reduced workload
- Improve financial reporting and create the ability to produce complex consolidated financial statements with a click of the mouse.



## Challenges

Many subsidiary companies have different fiscal year ends, adding a level of complexity to their consolidated financial reporting.

Very little data was able to be exported from the existing system, Comet, resulting in slower than average data conversion into the new system.

A new staff member was introduced into a key role in the Phase 2 Purchasing implementation, resulting in additional training time to bring them up to speed with processes unfamiliar to them.

Phase 1 started with business review meetings to understand the detailed requirements and set expectations and timelines for the project.

The first phase was primarily focused on Quickbooks conversions of many smaller entities and General Ledger conversion from existing application, Comet. The project began in October 2008 and the various companies had a rolling go-live to coincide with the various fiscal year ends.

Phase 2 began in May 2009 with another set of business review meetings to understand KMH's procure to pay processes. Once Dynamics GP was configured, data conversion began and in depth training began.

Throughout the projects, status reports were delivered to the project manager and team to keep everyone informed of the progress of the projects.

## Successes

Implementation of both phases proceeded smoothly overall, with minimal need for post-go-live support.

There were no significant post-implementation issues.

Consolidated statements from FRx were produced for the first time starting with the December 2008 fiscal period.

Purchase Orders and the first Accounts Payable cheques were cut in the new system starting in June 2009.