

ENTERPRISE RESOURCE PLANNING PEOPLESFT SOLUTIONS



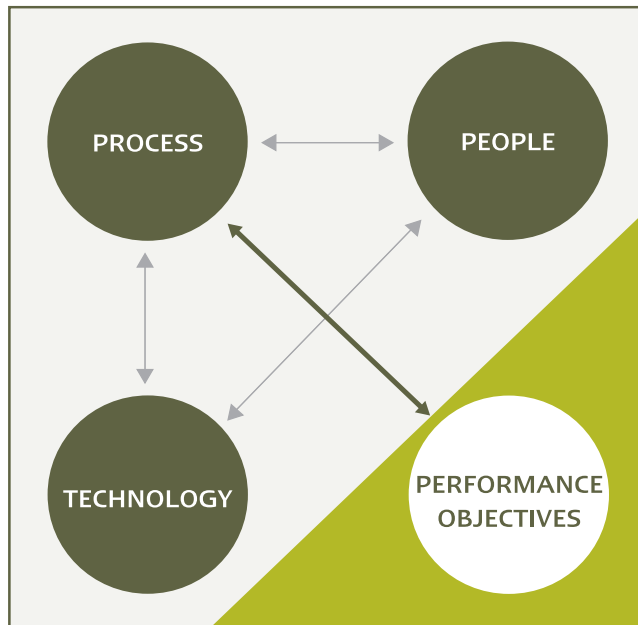
- HCM, FMS, CRM, EPM and Portal Expertise
- Business Transformation & Implementation Services
- Application & Technology Architecture
- Upgrade Assessment and Assistance

PEOPLESOFT SOLUTIONS

The Business Challenge

Whether an existing PeopleSoft customer or implementing PeopleSoft for the first time, more than ever before clients are focused on realizing maximum business value from their IT investment. Automating then integrating their business processes will lead to Innovation that will enhance bottom line results.

To accomplish these objectives, customers are integrating change leadership, business process improvement and enterprise technology services as part of their PeopleSoft solution.



Using our COMPLEAT™ methodology, Solutia takes a balanced approach involving people, process and technology in achieving stated business objectives.

Further, implementation strategies and approaches must better reflect the unique circumstances of their business. Day-to-day decisions made during projects need to be measured against the expected value the change will have for the business. Clients are working hard to identify cost-effective alternatives that meet the needs of the business while also reducing the "Total Cost of Ownership".

Unlocking Potential

Consistently, organizations are looking to achieve continuous improvement by better utilizing the talent in their organization. The ultimate goal is to improve the integrity and quality of management reporting and decision support while reducing costs and improving customer service.

In addition, Executive Teams are looking to improve the return on their PeopleSoft investment through a number of initiatives that vary from building internal competency centers to complete outsourcing.

Critical to achieving these goals is building and enhancing the portfolio of skills required to deliver business transformation projects. At Solutia, we believe thorough knowledge transfer is vital in building skills. For example, we do not configure PeopleSoft in isolation; we work with your team so they not only understand how to configure – but why it is configured the way it is.

With Solutia as your business transformation partner, you have the tools necessary to unlock the potential of your PeopleSoft investment. We understand that your organization is unique; so we combine our years of experience with our focus on business value to develop a tailored cost-effective solution just for you.

Enhancing Business Value

At Solutia, we provide an experienced team that understands you must drive real business value from the investment made in your PeopleSoft system. We enhance the value of your PeopleSoft investment by:

- *Focusing on your business objectives*
- *Measuring project performance against objectives*
- *Utilizing PeopleSoft-certified consultants*
- *Building your capability to support new business and IT processes*
- *Tailoring our services to precisely meet your needs*
- *Providing flexible pricing arrangements that meet your value-for-money objectives*
- *Sharing Risk*
- *Guaranteeing satisfaction*

By providing a seasoned team with exceptional experience, *we get the job done.*



Our Service Capabilities

Solutia's PeopleSoft solutions practice delivers productivity and quality improvement services to your organization through:

Corporate Strategy Reviews

Total Cost of Ownership, including Business Case Development

Transformation Program Design and Planning

PeopleSoft Implementation and Upgrade Services in the areas of:

1. Human Capital Management
2. Financial Management
3. Customer Relationship Management
4. Portal
5. Decision Support and Management Reporting

Business Process Assessment and Redesign

Target Architecture Planning and Design

Systems Integration

Change Management and Training

Outsourcing Assessment

Application Maintenance Outsourcing

Staff Augmentation

THE SOLUTIA TEAM

Our Experience

Solutia's experienced professionals and collegial working approach translate into practical solutions that our Clients benefit from immediately. We work as part of your team to truly understand your unique business challenges and apply our industry experience in developing tailored solutions that yield measurable, lasting results.



**Troy Loder: Vice-President,
Application Solutions**

Troy, a Solutia co-founder, has over 11 years of consulting and industry experience specializing in the

management and implementation of ERP solutions. As Vice-President of Application Solutions, Troy and his team provide Project Management and Implementation Services to clients, assisting them in business case development, software selection, project management, business process redesign, software configuration, change management, training and support, as well as quality assurance and risk reviews.

Troy's group specializes in the design, configuration and support of ERP software solutions, including PeopleSoft,

SAP and Oracle. Across North America they have assisted clients with 200 to 55,000 employees successfully implement HCM, Finance, EPM, CRM and Portal solutions.

Prior to founding Solutia, Troy was the Canadian PeopleSoft HCM practice leader for BearingPoint. Across the practice he had responsibility for business development, quality reviews, project delivery, project risk, capability development, knowledge management and recruiting. Prior to BearingPoint, Troy was a member of the management team for the Canadian PeopleSoft Practice at Deloitte Consulting.

Representative client list includes: Canada Trust, TD Bank Financial Group, CIBC, Eisai Pharmaceutical, T. Rowe Price Investments, Tarion (formerly Ontario New Home Warranty Program), Talisman Energy and Newcourt Credit Group

For more information about Solutia and our PeopleSoft Solutions please contact Troy at: troy.loder@solutia.ca



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